

May 2011

The banner features the ANZ Flying Start logo on the left. In the center, a flowchart starts with a question mark, leading to a lightbulb icon, then to a box labeled 'BUSINESS PLAN'. Below this box is a diamond-shaped decision point with 'NO' and 'YES' paths. The 'NO' path loops back to the question mark, while the 'YES' path leads to a money bag icon. On the right, it says 'BROUGHT TO YOU BY BUSINESS.GOV.TZ.NZ' with the Business.govt.nz logo.

**Do you have a business with growth potential?  
Have you got a fantastic business idea?  
Do you want to turn your start up into a successful enterprise?**

Business.govt.nz launched its inaugural ANZ Flying Start Business Plan competition on 27 April 2011. Be in to win a prize package of \$60,000, as well as a \$3000 prize package for Otago.

The business plan competition is aimed at start up businesses and small to medium—sized enterprises nationwide. Business owners with gross sales of less than \$1 million for the year ending 31 March 2011 are eligible to enter. This includes business owners with a business idea that they want to get off the ground who have yet to start trading.

The competition is run in two stages: Stage 1 is a general call to entries closing on the 3 June 2011. Stage 2 will involve inviting short listed entrants to submit a more detailed business plan. If short listed into Stage 2, you are in to win one regional prize as well as the supreme prize, including \$30,000 to be used for business growth building opportunities.

Visit [www.business.govt.nz](http://www.business.govt.nz) to start the application process, where you will also gain access to all the tools and templates you need to put together your business plan. Alternatively hard copies are available from Enterprise Clutha.

[www.business.govt.nz](http://www.business.govt.nz) is the one stop shop for useful tools and resources for business owners. And it's all free.



## Business Support Programmes

Enterprise Clutha can assist businesses to access a number programmes and funding opportunities that exist through agencies such as Foundation for Research Science and Technology; NZ Trade and Enterprise; and various online tools and resources. The following are examples:

1. Programmes through **NZTE** such as Industry Capability Network; International Market Assistance; Market Research; and up to 50% training subsidies for management training.
2. The **Tech NZ** Programme —50/50 co-funding to support companies to do high risk research and development; and Global Expert Service.
3. Upstart Business Incubator—assisting budding entrepreneurs and leaders seeking to start high growth business with potential to expand internationally
4. Online Tools: Beyond Business—Succession Planning Services and SettlemyStaff.com

The first step is for business owners to tell us more about their businesses by completing an online confidential health check of your business at [www.businessassessment.co.nz](http://www.businessassessment.co.nz) and selecting [sarah@eclutha.org.nz](mailto:sarah@eclutha.org.nz) and/or [linda@eclutha.org.nz](mailto:linda@eclutha.org.nz) as your advisor. We will be in contact with you to decide the best support options available to you.

For any further questions or more information please contact:  
Sarah on 03 418 4048 or [sarah@eclutha.org.nz](mailto:sarah@eclutha.org.nz).



## MAD Youth Leadership Programme—Owaka



The MAD youth development leadership programme started the year off at Owaka. Nine Catlins Area School students – Leah Barron, Isaac MacCreadie, Holly McPhee, Nicole Cuthbert, Hayden Cockburn, Cameron Burgess, Jess Cairns, Claudia Dodds and Rowan Parker are participating.

The group is currently involved in a community project renovating the old rugby changing rooms building in Owaka and turning it into a place where young people can go to play pool, table tennis, darts, listen to music and hang out.

So far the group has been busy cleaning, painting, mowing lawns, clearing gutters and giving it a bit of a makeover. The group hope to have this project finished and running in the next couple of months.

If you think that you may be able to help this group with equipment or resources for the renovation and the running of the centre please contact Daniel at Enterprise Clutha on 03 418 4048 or [daniel@eclutha.org.nz](mailto:daniel@eclutha.org.nz).



otago  
**careersfestival**  
*Your Future in Otago*

*The Otago Careers Festival is an event that showcases careers opportunities in Otago.*

[www.otagocareersfestival.co.nz](http://www.otagocareersfestival.co.nz)

### Clutha Careers Expo

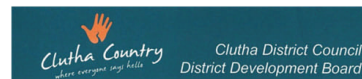
Thursday 5 May 2011 10am—3pm

Balclutha Memorial Hall

It's all about you making the right career decisions! Do you wish to find out more about a career you are interested in joining? Are you wanting to enhance your working life by changing your career path? Are you rejoining the workforce after an absence? Then come along to the Clutha Careers Expo 2011 and you will find exhibitors and advisors from a varied selection of industries and organisations including: NZ Army, University of Otago, NZ Police, Fonterra and Southern Institute of Technology.

This is an opportunity too good to miss, your future depends on it!

Contact Carolyn at Enterprise Clutha for more information 03 418 4048 or [team@eclutha.org.nz](mailto:team@eclutha.org.nz).



## Not for Profit Training Workshops

### Meeting Procedures

Wednesday 11 May, 6—9pm, Development House, Balclutha  
Facilitator: Michael Ferrari

### Strategic Planning — Part Two Turning Strategies into Success

Monday 16 May, 6—9pm Development House, Balclutha  
Facilitator: Murray Dixon.



Cost: \$30 per person



### Community Law

Thursday 19 May 2011  
Thursday 16 June 2011

Please phone 03 418 4048 to make an appointment

### Inland Revenue

Wednesday 4 May 2011  
Wednesday 1 June 2011

Phone: 03 904 0888 for an appointment